



Modifying the norm is standard practice among most ski boat manufacturers. And having built *Powerboat Magazine's* 1992 Ski Boat of the Year, you might expect us to stay satisfied with simply being the best in the industry.

But we're not interested in merely conquering the industry. We want to redefine it. Hence the Echelon, a new boat, a new design, and the new definition of a world class competition ski boat in 1993 and beyond.

It begins with a core of quality construction parameters like our unique Uni-body hull and deck construction, Compositech floor, and new FibECS engine mounting system. But it certainly doesn't end there. A unique new hull design produces less wake than any hull yet conceived. A lower hull body line allows for a wider beam and the roomiest interior of any tournament boat ever, an interior enhanced by an extraordinary array of functional amenities.

It both roars and purrs. The fury of the MerCruiser 350 Magnum, the V-8 monster that's inarguably the most powerful, most reliable powerplant in the industry, is somehow silenced by the Silent Rider" Muffler System. And an advanced steering assembly adds superior handling agility to unmatched power and grace.

But the Echelon doesn't just outrun other boats. It outsmarts them. The one of a kind Computron ATD<sup>—</sup> is an extraordinary software based on-board computer, accessed through controls on the steering wheel, that performs and digitally displays fifteen important performance and safety functions. There is simply nothing like it.

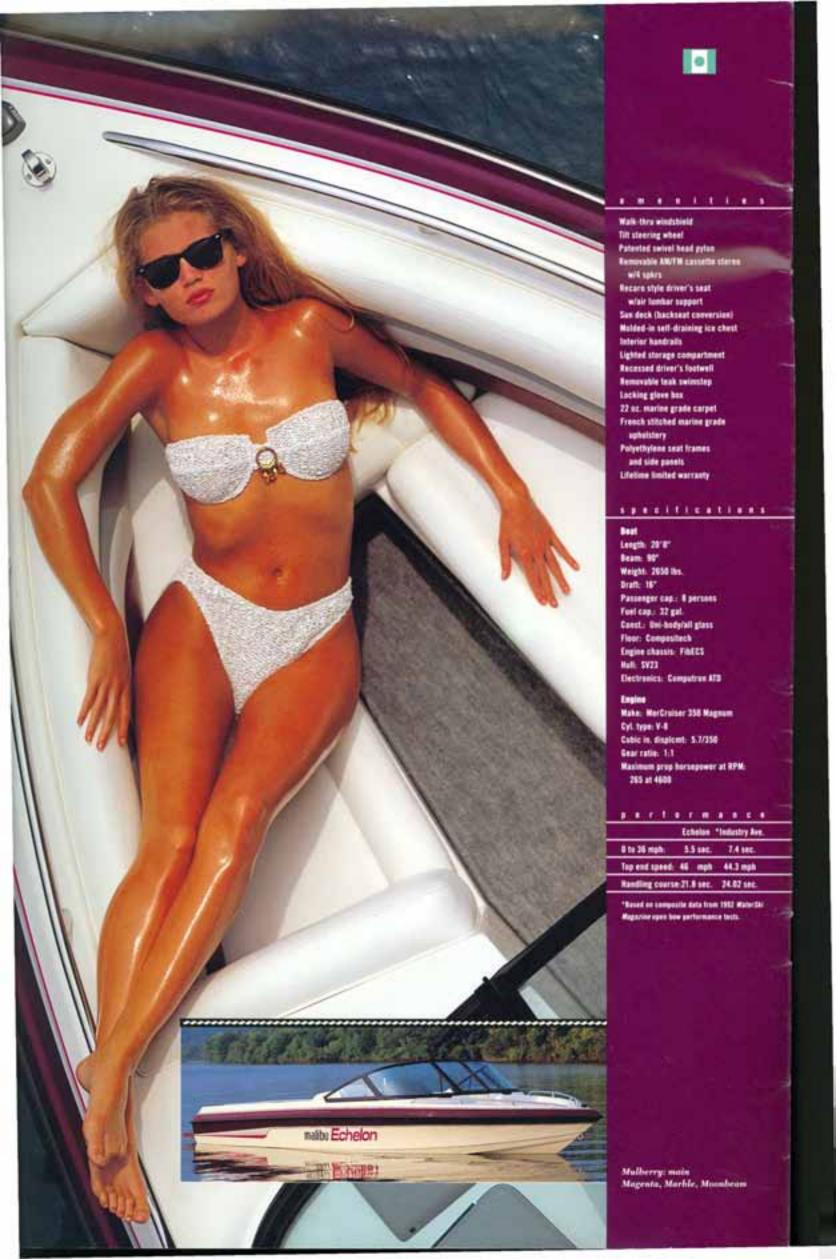
Functional luxury. Exquisite looks. Unmatched power, And now, brains. In competition tow boats, the upper echelon has just been redefined.

COMPUTEON, MEMS. TO MATCH OUR HORSEPOWER.

Since the introduction of MEMS, the state of the art electronics system still standard on some Maiths models, we have been generally recognized as the leader in shi industry electronics. The new Computrum ATD solidities that position.

Computron is the first on-board computer ever installed in a tournament ski boat. and it's destined to become an invaluable aid in safety and driver performance in the course. Each of its fiftees functions. a digital speedometer, graphic speed analyzer, tachemeter, course stapwatch, depth finder, sea and air temp thermometers, depth plarm, trip odumeter. and numerous gauges and warning indicators, are all individually accessed and activated through remote control keys on the steering wheel and alphanumerically displayed on digital readguts in the instrument panel, lefrared signaling replaces wiring thus making the system eminently reliable.





Sacrificing ultimate power and performance, the kind you crave as a skier, should not be the penalty for having kids or enjoying friends. The Echelon LX, the open-bow version of our revolutionary new boat, completes a class of two at the pinnacle of the performance mountain. And backs down to no one.

It's loaded with the same features as the closed-bow Echelon, features like the Computron ATD\*, skiing's first on-board computer system. And the MerCruiser 350 Magnum, skiing's most reliable, most powerful inboard. Features that, as a skier, will make your blood race. But perhaps more importantly, it's also very thoughtfully loaded with safety features that, as a father or friend, will make you rest easy.

Several Computron functions lend themselves to the important safety task. Aside from multiple electronic warning systems, the computer provides a depth finder, shallow depth alarm, and air and sea temperature thermometers. There are numerous handrails throughout the interior. And a particularly quiet ride aids driver awareness.

A sculpted motor box, wide beam, built-in ice chest, and ski locker combine to provide a comfortable, roomy interior. But the LX doesn't just think for itself or of its passengers. A tilt steering wheel, air lumbar support, remote accessed computer, and ergonomically precise cockpit think of you, the driver, as well.

And when you get behind the Magnum, you'll discover quickly what it thinks of you as a skier.

POWER, THE KEY TO PULLING AHEAD

> All Malibu boats are powered by one of two top MerCruiser inboards. The 358 Magnum Tournament Ski features a new roller-lifter cannihaft that increases borsepower, torque, acceleration, and tay end performance. A Weber Carburstor provides smoother midrange response. The PlusPower' Exhaust System reduces back pressure for improved performance and fuel economy.

Both the Wagnum and the S.T. Composition Ski Package feature PlosPower," and the reliable Thunderholt IV Ni-Energy Ignition system that supplies 30% more power than conventional systems, corrosion resistant interior parts, the largest service network in the 8.5., and the most congrebensive warranty in the industry.



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Enat Leigth 2012" Bram: 60" Weight: 2750 lbs. Draft, 18" Passenger cap : # persons Find cap: 32 gal. Const: Uni-bodyfall glass Floor: Compositech Engine chassis: FIDECS Rut: Dide Electronics: MEMS

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Engine : Make: "MerCruiser S.7L Comp. Ski Cyl. type: V-8 Cubic in displant: 5.7/256 Gear ratio: 1:1 Maximum prop horsepower at RPM 255 at 4600

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\*Sected with Magnus segme

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Few boats, open or closed bow, track and torque like the Euro Sunsetter, sister boat to the 1992 Ski Boat of the Year. Few go to so great a length to deliver safety and comfortable luxury. Daresay none balance such immodest features with such modest pricing to form such a great value.

The Euro F3 Sunsetter is loaded with features that, should you find them at all, would cost literally thousands more in another boat. Features like MEMS, the electronics system generally recognized as the most thorough and reliable in the industry, the system other companies are still trying to emulate. Or the dependable, high torquing Mercury 5.7L Ski Package, with its Thunderbolt ignition system and all its corrosion resistant parts. Or a convenient, driver performance enhancing tilt steering wheel. Or a swivel head pylon that saves rope life. Or a back seat that converts to a sun deck.

The list goes on and on. So do the accolades. WaterSki Magazine's 1992
Buyer's Guide says, "Tracking with a skier is about as good as it gets with a
bowrider. Interior noise (under 90 decibels) testifies to its solid construction
and engineering. When you look at the scores, you wouldn't guess it's a
bowrider. The Sunsetter earned our Tournament Seal of Approval—not by
slipping through the cracks, but by a comfortable margin." About the only
thing that doesn't go on and on is the price tag.

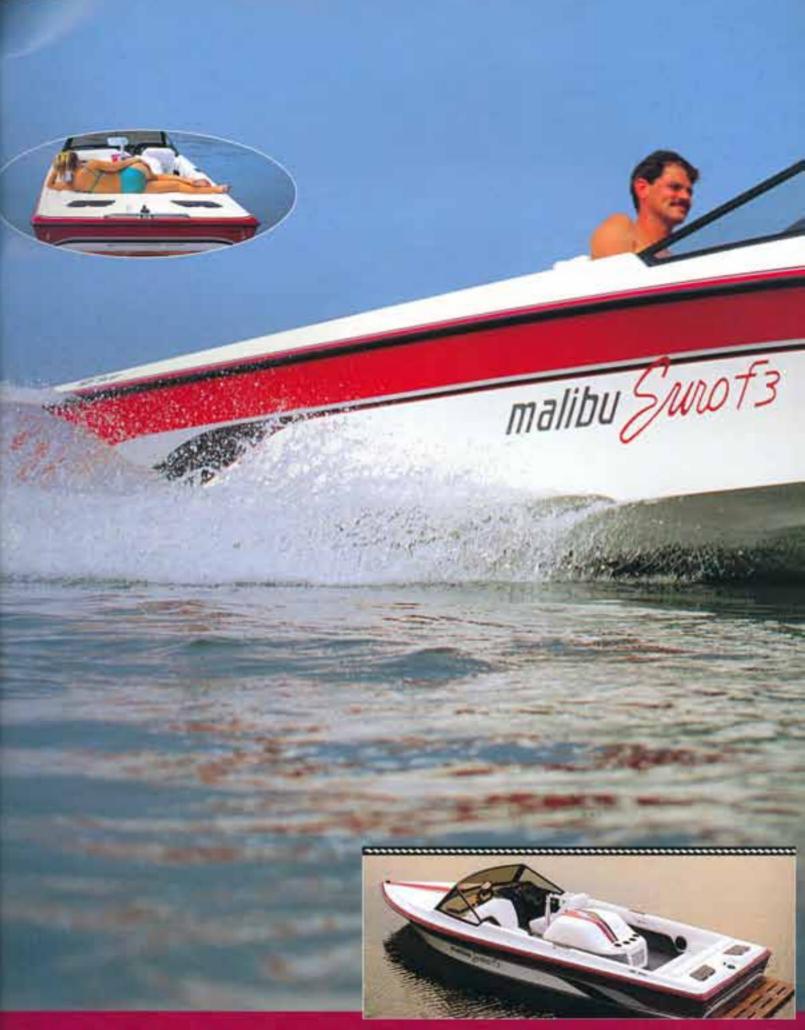
## PAIRSTANINGLY BUILT

Our design and construction are quite simply annutched. Dur exclusive lini-body construction uses biazisi liberglass to bood the hull and deck together. Unlike the industry standard sheebos fit which uses rivets or screws, Uni-body is the strongest possible bond. Not only is it more durable, but it prevents leaks and makes for a quieter ride. Maillin's precision molding process ensures consistent structural and aesthetic integrity.

Bur proprietary Compositach one-piece floor system is a hand faminated composite of state of the art fiberglass, resins, and core materials that is precisely fitted and bonded to the hull. Closed cell foam is sandwiched between multiple layers of liberglass in form the only use-piece salf-supporting floor system in the industry.

There is not a single square inch of wood in any Malibu.





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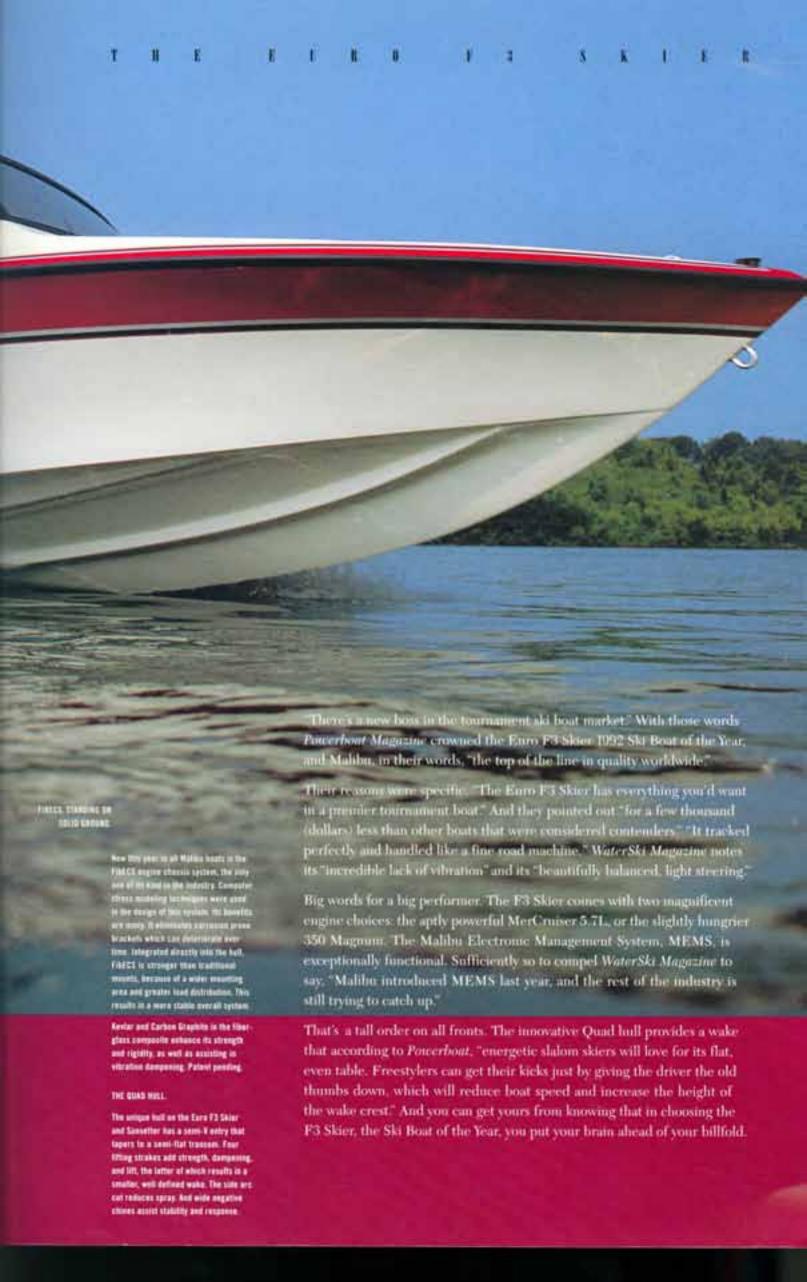
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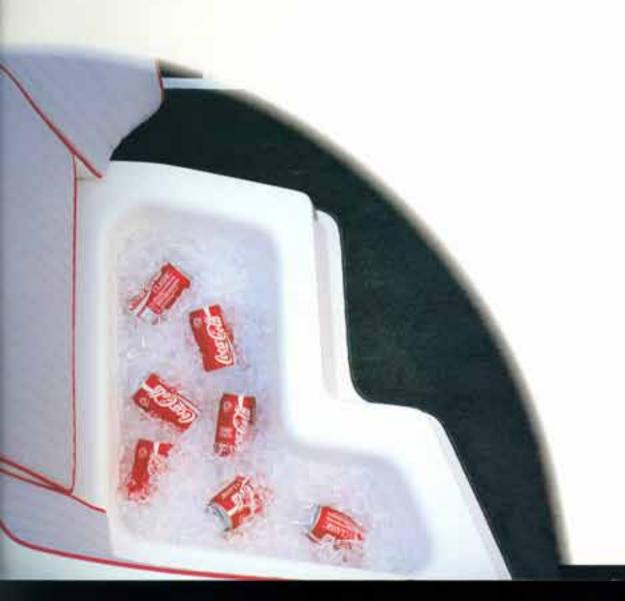
Flower main Ebony, Marble



Though value priced, the Skier doesn't forsake its thoroughbred beritage. No boat in its class boasts such an impressive array of amenities or is built with such quality. Solid all fiberglass Uni-body construction, a Compositech floor, and a FibECS engine chassis give us confidence to back its construction for a lifetime. The powerful, dependable, fuel efficient MerCruiser 5.71, Competition package is the envy of any boat in any class.

The step from ranabout, fishing boat, or no boat to tournament tow boat is a big one. Fortunately, the Malibu Skier also makes it a smooth one.

Add in carpeted bow storage, a molded self-draining ice chest, a removable teak swimstep, and our patented swivel head pylon, and you'll see why the skier is recognized throughout the industry as such a great value. And wonder why it's not perhaps more aptly recognized as a steal.



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Serious barefooting requires a different kind of performance. And Flightcraft, renown for innovation in its native Australia and throughout the world, has always delivered it. Since joining the Malibu team, that record has only improved.

Take for instance WaterSki Magazine's 1992 Performance tests. The Barefooter received higher overall scores than any other boat, in any class, flat out, in the handling course, in nearly every category causing its testers to gush, "Nearly every skier who climbs into the Flighteraft outboard quickly changes his mind about what a ski boat is all about. Believe us, this madster will get your blood pumping."

That's no accident. Power, speed, and agility are the driving forces behind nearly every aspect of the Barefooter, from its sleek lines to its lighter weight, from the tracking fin, to its Mercury 200 EF1 monster outboard engine... to even the driver's seat lumbar support.

But as great as the temptation may have been, we didn't just think of the person behind the wheel or at the other end of the rope. A state of the art AM/FM cassette, four speaker stereo system makes everyone's ride better. A ski locker in the steru adds precious room and comfort to the interior. Lighted storage is easy and convenient, as is the reversible rear seat.

And of course, the smiles drivers and barefooters get when breaking warp speed are known to be contagious.



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The name is deceiving. It's true this is a sport class boat. True only if your sport is world-class 3-event tournament waterskiing. The Sportster carries the Flightcraft name with pride. And with predictable results. In 1992 WaterSki Magazine performance tests, the Sportster outscored every other inboard boat.

It's little wonder, in part because the Sportster has a very large wonder under the hood: the powerful MerCruiser 350 Magnum. Its power and speed are enhanced by a light body and Progressive-V hull design. But don't let its weight deceive you, it comes from sturdy Uni-body stock.

Its progressiveness is not limited to hard mechanics. The Sportster carries state of the art MEMS electronics, a tilt wheel, and a removable AM/FM 4-speaker stereo system. Lighted bow and gunnel storage is convenient, and a molded-in swim platform makes it easy to jump ship.

And as WaterSki identified when they pronounced a Sportster ride through the handling course "breath-stealing," the Magnum makes it easy to get the jump on the competition.





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# NOT JUST THE BEST BOAT FOR THE MONEY, THE BEST BOAT,

When you begin seriously shopping for a boat you will undoubtedly notice that ours sometimes cost quite a bit less than our competitors. And if you look at objective industry tests you will undoubtedly also notice that our boats perform better than theirs do. And if you've spent any time around the ski boat industry, you will most certainly notice that most major innovations originate at Malibu.

This seems like a contradiction. It leads to an obvious question, and we understand that you'd really be silly not to ask it: "How?"

The answer: priorities. We spend a fraction of what our top competitors do selling our product. Rather we invest our resources in building it. Sourcing the latest materials, hiring the best engineers, designing better, more innovative construction techniques, conducting gruelling 57 point on-water check-tests for every single boat that leaves the factory, providing your choice of 23 gelcoat and interior colors, making standard features that other companies offer as options. Our boats do cost more. To build. Just less to sell and deliver and buy. We even built a factory in Tennessee so that those of you living in the East won't have additional delivery costs built into your purchase price.

We have to do it like this. The owners wouldn't stand for it any other way. They all have too critical a stake in the company, in making sure things are done perfectly. Because they're not faceless CEOs, but rather every single person who works at Malibu. From the president to the guy who locks up at night. (His name is Carl.) You see, everyone's success here depends on the quality of the product. Just like you do.





Pulling Ahead

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